Marine and Transportation Services

In this ever-changing world of global commerce, skilled risk management is critical to the protection of your business. At Kibble & Prentice, our decades of experience in identifying insurance solutions for cargo carriers, vessel owners and marine-related industries give us the unique ability to provide coverage that specifically and accurately addresses your needs.

Kibble & Prentice
A USI Company

IN A TOUGH INDUSTRY, WE HAVE THE ANSWERS

Our world has become a far more uncertain place. New risks have emerged and conventional wisdom is being challenged. Many companies are re-evaluating their exposures to these new risks, such as terrorism, on a global basis.

In this difficult marketplace, insurers are becoming increasingly selective. Kibble & Prentice has built strong relationships with insurance companies to proactively address the needs of our clients. Our preferred status with underwriters places us in a position of strength to create solutions for our clients. As a business partner, we can assist you with all aspects of your insurance program, from claims advocacy to coverage options to loss control. We help our clients through the claims process, whether it's a crew injury off the coast of Africa, or damaged cargo in Atlanta.

A WORLD OF EXPERTISE

At Kibble & Prentice, our risk management expertise is based on a thorough understanding of your industry, including factors such as your operating procedures, employment practices and contractual relationships. We work with the full range of marine and transportation-related industries, providing insurance to our customers in the following areas.

Marine coverage protects your company against water-related risks. Our expertise includes, but is not limited to:

- Tug and barge companies
- Fishing vessels and seafood processing companies
- Cruise ship lines
- Charter vessels and tour boats
- High-valued yachts
- Marine construction
- Ship and yacht builders

Transportation coverage protects your company's exposures related to goods in transit, warehousing and all industries that support the transportation process. Our expertise includes, but is not limited to:

- International cargo
- Freight forwarders
- Trucking companies
- Commercial warehousing
- Stevedoring companies and terminal operators

WE ARE SKILLED PROBLEM SOLVERS

Marine and transportation risks challenge the capabilities of even the most skilled insurance brokers. We believe our creative approach to problem solving offers a significant benefit to clients. We work with our clients to identify issues and provide solutions. We often assist with unusual and significant risks; many are on an international scale. For example, we developed a new method of insuring war risk for a client doing business in the Middle East, which resulted in more accurate coverage and lower premiums.

INTERNATIONAL RESOURCES

Many of our clients have international offices and conduct operations worldwide. Our global risk management resources provide our clients with access to international brokerage and underwriting services through a worldwide network of affiliates. We also assist our customers' foreign joint-venture partners with overseas insurance needs, providing a seamless solution for companies with multinational operations.

GREAT RELATIONSHIPS EQUAL SOLUTIONS AND RESULTS

We have established long-term relationships with clients, insurance companies and industry experts. These relationships set us apart in this industry. We work with industry experts who can provide you with risk management consulting, including marine surveyors, consultants who analyze loss control and other safety issues, and legal experts who specialize in designing marine and transportation-related contracts. We are also an active resource in working with inter-industry relationships and helping our clients grow their businesses.

KIBBLE & PRENTICE'S COMMITMENT TO CLIENTS

It is important to know that you are working with a group of individuals who will be there in the future—to provide the professionalism, responsiveness and knowledge of your needs that you deserve. Let Kibble & Prentice be the trusted solution for your marine and transportation-related issues.

OUR COMPETITIVE ADVANTAGES:

- Strong relationships with insurance carriers and industry specialists
- Expertise across the full range of marine and transportation-related industries
- Skilled underwriting judgment and problem-solving strategies
- International risk management resources

Kibble & Prentice is committed to excellence in each individual service we provide. As a highly regarded regional firm, we're able to attract and retain top professional talent in all of our practice areas. These include: commercial insurance, employee benefits, retirement plan services, executive benefits, business continuation planning, asset management, estate planning and personal insurance. We strongly believe that our clients can benefit from seeing and managing financial opportunities and risk from a unified perspective. Please ask your Kibble & Prentice representative for additional information about the many ways in which we help clients create value and manage risk.

COLLABORATIVE & KNOWLEDGEABLE

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